BALCAUNES 2026

ENTRY GUIDE

WELCOME TO BALCANNES

Whether you are an established agency with an impressive track record or an up-and-coming star of the communications industry, BalCannes is a place where you can demonstrate **that your place is among the best in the industry.** At BalCannes, industry experts award your top projects with **gold**, **silver**, and **bronze** trophies, while you gain visibility across the markets of Bosnia and Herzegovina, Croatia, North Macedonia, Slovenia, and Serbia. The **best project wins the BalCannes Grand Prix**, and based on a points system, we will determine who will be named **the Best Agency and Best Advertiser of BalCannes**, but in each of the individual markets as well.

NOW CELEBRATING YOUR BEST IDEAS ACROSS ALL CHANNELS

We know that every industry comes with its own unique challenges – as do communication channels. That's why BalCannes awards the best ideas across 15 market categories in the **Best on Market track**, and starting this year, the best ideas across 12 communication channels in the brand-new **Best in Channel** track. Building new brands and revitalizing existing ones is a challenge of its own – which is why we recognize your hard work in the **Best Branding & Rebranding** track. And let's not forget the **Positive Change** track, where you can showcase work that truly made a difference. The competition in this track has been fierce – so much so that we've expanded the category to now include five different areas of positive change, and to honour your impact even further, we're introducing the **Impact Prix**, an award for the best of the best project in the Best of Positive Change category.

With so many categories to choose from and so many ways to showcase your work, your work definitely belongs at BalCannes. Winning an award is just the cherry on top – and we hope it's yours.

You can find more detailed information about the competition in this Entry Guide and follow news updates on the website www.danikomunikacija.com/awards/balcannes

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AWARDS TRACKS AND CATEGORIES

I.	Best on Market	This track awards the best ideas in 15 business categories.
II.	NEW: Best in Channel	This track awards the best ideas across 12 communication channels.
III.	Best Branding and Rebranding	This track awards the best creations of new branding or visual identity, as well as the rebranding of existing ones.
IV.	Best of Positive Change	This track awards the best socially responsible projects, showcasing the power of creativity in the service of positive change in the world.

- Projects in all groups may be awarded **gold**, **silver**, and **bronze** trophies.
- Points awarded in all categories are added to the BalCannes creative rankings for the awards season and are included in the calculation of points for **Best Agency** and **Best Advertiser** overall and per country according to the rules defined in the section <u>Selection of winners</u>.
- In all tracks and categories, the organizer reserves the right to re-categorize projects and may reach out to you for clarification.
- There is no limit on the number of entries from a single agency.
- BalCannes allows the same project (idea) to be entered across multiple tracks and categories; however, specific rules apply to each track. You can find detailed information about these rules in the track descriptions. Each category represents a separate entry and can win a separate award. Therefore, by submitting a project to multiple categories, you are entering the project multiple times, and the entry fees apply accordingly.

TRACK I. BEST ON MARKET

In the Best on Market track, your projects will be evaluated according to the business categories in which they typically compete in the market. Only for projects that do not fit into any of the business categories, you can submit them in the 15th category, **Miscellaneous**.

IMPORTANT NOTES:

- An individual project (idea) may be entered in only one of the categories within this group.
- An idea can be a **full campaign or an individual component of the campaign** (e.g., TVCs, print ads, social media videos, events, PR materials).
- An individual project (idea) entered in one of the categories of this group may also be submitted in one or more categories of Group II. Best in Channel, Group III. Best of Branding & Rebranding, and Group IV. Best of Positive Change.

Check out this list to match your work with the correct category:

01	Food	Campaigns and brand communications related to food, including FMCG brands and specialized food products.
02	Alcoholic Beverages	Campaigns and brand communications related to alcoholic beverage brands, including wine, beer, spirits, and craft products.

03	Non-Alcoholic Beverages	Campaigns and brand communications related to non-alcoholic beverages, such as juices, water, soft drinks, energy drinks, and others.
04	Telecommunications	Campaigns and brand communications related to telecommunications operators, mobile networks, internet providers, and innovative services in this sector.
05	Finance, Insurance & Fintech	Campaigns and brand communications in the financial sector, including banks, insurance companies, funds, fintech platforms, cryptocurrencies, investment funds, and other financial services.
06	Retail	Campaigns and brand communications related to offline retail (including supermarkets and shopping centers) and online commerce through e-commerce platforms.
07	Health & Pharmacy	Campaigns and brand communications for pharmaceutical products, healthcare services, medical businesses, and wellness initiatives.
80	Household	Campaigns and brand communications for home-related products and services, including household services, furniture, home appliances, white goods, tools, and other practical items.
09	Fashion & Beauty	Campaigns and brand communications related to clothing, footwear, fashion accessories, cosmetics, perfumes, and the beauty industry.
10	Tourism, Culture & Leisure	Campaigns and brand communications for tourist destinations, hotels, travel, cultural events, communication and promotion of festivals, conferences, fairs, or other events, as well as gaming and entertainment.
11	Corporate Communications	Campaigns and brand communications aimed at building or maintaining reputation – including employer branding, reputation management, internal branding, and self-promotion.
		Reminder: If a specific product or service is being sold, the project should be submitted in one of the remaining 14 categories.
		Attention: This category includes projects aimed at agency self-promotion – those created and executed by agencies to promote their own brand, services, or values. These projects cannot be entered elsewhere and are not eligible to win the Grand Prix.
12	NEW: Technology & Electronics	Campaigns and brand communications related to technology and IT products and services – including AI, software, hardware, IoT devices, advanced innovations, and related solutions.
13	NEW: Energetics & Mobility	Campaigns and brand communications related to energy, including renewable sources, infrastructure, and sustainability and mobility, such as cars, electric vehicles, public transportation, and smart mobility solutions.

14	Entertainment	Campaigns and brand communications related to the sports, gaming, film, and music industries. It covers all works, products, or services aimed at the markets and consumers of these segments, regardless of the communication channel or execution format. The focus is on projects and brands operating within these industries that have directed their activities and promotions toward the audiences of these market segments, including commercial, promotional, and partnership initiatives within the mentioned fields.
15	Miscellaneous	For projects that do not fall under any of the above categories but deserve recognition for their creativity and innovation.

NEW: TRACK II. BEST IN CHANNEL

The **Best in Channel** track is dedicated to showcasing ideas in the field of market communications that stand out within specific communication channels. The focus is on the originality of the idea, innovative execution, and how well the content is adapted to the unique characteristics of the chosen channel to achieve maximum impact.

IMPORTANT NOTES:

- An individual project (idea) may be entered in <u>multiple categories within this group</u>, depending on the communication channel (e.g. a TV commercial and a poster for the same campaign).
- If the idea is a component of the full campaign, it is necessary to adjust the case video or PDF to highlight the individual component, such as a TV spot, publication etc.
- There is no limit on the number of entries from a single agency.
- An individual project (idea) entered in one of the categories of this group may also be submitted in one category of I. Best on Market, III. Best of Branding & Rebranding, and IV. Best of Positive Change.

Choose one (or more) categories from this list to showcase the channels your idea thrives in:

01	Best TV Spot & Film	Awards the most creative and striking video content (TV, cinema, etc.) that successfully communicates the brand's message and leaves a lasting impression on the audience.
02	Best Online Video	Recognizes the best video format published either as part of a campaign or independently, which stands out for creativity, production skill, and clarity in capturing the attention of an online audience.
03	Best Print (Ad, Publication, Poster)	Awards printed materials that manage to capture attention and convey the brand's key values through design, messaging, and visual identity.
04	Best Outdoor - OOH	Awards the most creative solution for outdoor advertising in static formats such as posters, billboards, and other similar media.

05	Best Digital Outdoor - DOOH	This category recognizes innovative and interactive digital formats of outdoor advertising that use technology to enhance audience engagement and real-time branding.
06	Best Audio & Radio	This category celebrates standalone works based on sound, whether they are radio commercials, radio content, jingles, songs, sound effects, or any other sound-based creation.
07	Best Experiential Advertising & Events	The best events and best examples of experiential advertising: pop-up events, interactive installations, branded experiences, creative promotions, or any other type of event that transforms direct interaction between the brand and the audience into an unforgettable experience.
08	Best Low-Volume Packaging Design	In this category, awards are given to the most creative and innovative packaging design solutions produced in editions of fewer than 10,000 units. Both the concept and execution will be evaluated, as well as the sustainability factor in terms of materials and production methods."
		Important note: In addition to the creative reel, the entry must clearly present the task, challenge, idea, and solution.
09	Best High-Volume Packaging Design	In this category, awards are given to the most creative and innovative packaging design solutions produced in editions of more than 10,000 units . Both the concept and execution will be evaluated, as well as the sustainability factor in terms of materials and production methods.
		Important note: In addition to the creative reel, the entry must clearly present the task, challenge, idea, and solution.
10	Best Digital Product	This category focuses on digital innovative solutions that combine design, functionality, and user experience in a digital environment. Works in this category can range from promotional and informational websites to e-commerce platforms and mobile applications. Projects that push the boundaries of creativity and offer an exceptional digital experience are recognized.
11	Best Social Media Idea	This category awards campaigns and posts on social media that have successfully engaged the audience and increased brand visibility through creative use of the platforms.
12	Best Creative Use of Technology	This category celebrates the innovative use of technology such as augmented reality, virtual reality, artificial intelligence, and more to create unique digital experiences.

TRACK III. BEST BRANDING & REBRANDING

Track III. Best of Branding & Rebranding honors exceptional creativity in building and transforming brands. This track celebrates projects that showcase a strong vision, strategic thinking, and innovative approaches in creating memorable new brands or revitalizing existing ones.

IMPORTANT NOTES:

 An individual project (idea) entered in one of the categories of this group may also be submitted in one category of I. Best on Market, and IV. Best of Positive Change and multiple categories of II. Best in Channel.

01	Best Branding	The Branding category awards projects aimed at creating and designing a brand identity for a product, service, or organization that is new to the market .	
		 Important note: In this category, in addition to the visual identity, it is obligatory to: present the brand positioning strategically explain the branding work and process present the brand's values provide any additional context the jury may need for a thorough evaluation of the entry. 	
02	Best Rebranding	The Rebranding category awards projects aimed at creating and designing a <u>rebranded/refreshed identity</u> for an <u>existing</u> product, service, or organization.	
		Important note: In this category, in addition to the visual identity, it is obligatory to: • !! provide an example of the previous branding for comparison with the new solution • present the brand positioning	

TRACK IV. BEST OF POSITIVE CHANGE

present the brand's values

thorough evaluation of the entry.

strategically explain the branding work and process

provide any additional context the jury may need for a

The **Best of Positive Change** track celebrates social actions and the power of creativity that drives positive change in the world. In this category, you can show **how your campaign, initiative or marketing effort** has contributed to the UN 2030 <u>sustainable development goals</u> for the people, the planet, prosperity, peace, partnership, as well as inclusion, fairness, and equality.

★ NEW: IMPACT PRIX

Impact Prix celebrates the project within the **IV. Best of Positive Change** track that achieves the highest combined score from both the agency and advertiser juries. This award honors work that goes beyond creativity to make a meaningful, positive impact on society, culture, or the environment. It recognizes projects that inspire change, spark action, and demonstrate how ideas can be a force for good.

IMPORTANT NOTES:

- An individual project (idea) may be entered in only one of the categories within this group.
- An individual project (idea) entered in one of the categories of this group may also be submitted in one category of I. Best on Market, and III. Best of Branding & Rebranding and multiple categories of II. Best in Channel.

1	Environment & Sustainability	Awards efforts that address environmental issues , such as promoting eco-friendly products and packaging, reducing waste, encouraging recycling, saving energy, or protecting nature.
2	Equality, Diversity & Inclusion	Recognizes efforts that stand for fairness and representation , such as gender equality initiatives, anti-discrimination messages, accessibility projects, or support for minority communities.
3	Health & Well-being	Awards efforts that promote healthier lives , such as public health awareness, mental health support, safety initiatives, or projects encouraging active lifestyles.
4	Education & Empowerment	Efforts that open opportunities for growth , such as programs that support learning, digital literacy, financial literacy, skills training, entrepreneurship, or social mobility.
5	Community & Culture	Awards efforts that strengthen social bonds , such as local community projects, cultural heritage initiatives, support for civic participation, or communications that celebrate and connect people.

CELEBRATING THE BEST

Here are all the ways that BalCannes celebrates your hard-earned achievements:

SHORTLIST AND BALCANNES FINALISTS

If your ideas and projects make it onto the BalCannes shortlist, it means the expert jury has recognized your work as outstanding and among the very best from across five countries in the region. Before the awards ceremony, we will **showcase your shortlisted projects to the industry community, clients, and the media in the region by shouting them out daily and promoting them across social media**, as well as specialised industry media. After the awards ceremony, finalists will be presented with a BalCannes certificate.

★ NEW: Finalists who wish to decorate their agency displays or surprise clients with a unique gift have the option to order a finalist trophy for an additional fee. This trophy is identical in design to the winner's trophy but is smaller in size and inscribed with "Finalist."

WINNERS: GOLD, SILVER, AND BRONZE

Your best ideas that are selected for being outstanding and win in any of the 34 categories in four competition tracks can be awarded gold awards for winning first place, silver for second, and bronze for third best in any category, in case the minimum points requirement has been met. For every award you win, you will receive a BalCannes trophy. All winning projects will receive one trophy on stage during the awards ceremony (no duplicate trophies will be presented in cases where two primary agencies are credited). However, additional copies may be ordered later for a fee.

EDITOR'S PICK AWARD

Your work will not only be awarded by agencies and advertisers – the media representatives with a deep understanding of our industry from all competing countries will be invited to choose one standout project among the projects from tracks I. & III. shortlisted by the Agencies Jury and the Advertisers Jury, which will win the prestigious Editor's Pick Award.

★ NEW: IMPACT PRIX

Impact Prix celebrates the project within track **IV. Best of Positive Change** that achieves the highest combined score from both the agency and advertiser juries. This award honors work that goes beyond creativity to make a meaningful, positive impact on society, culture, or the environment. It recognizes projects that inspire change, spark action, and demonstrate how ideas can be a force for good.

GRAND PRIX

The BalCannes Grand Prix is the highest recognition for exceptional creative work. It is awarded to the top-rated project among the winners of tracks I. Best on Market, II. Best in Channel, and III. Best Branding & Rebranding – across both the Agencies Jury and the Advertisers Jury – that has also received a gold award in its respective category.

★ NEW: COUNTRY'S LEADING AGENCY AND LEADING ADVERTISER

You've done the work this year, you've done it well, you've risen above your compatriots, and now it's time to be celebrated. If your agency earns the highest total points among all agencies from your country, you will receive a special **Best Agency/Advertiser in the Country Certificate**, presented on stage at the DK Festival.

BEST AGENCY AND BEST ADVERTISER OVERALL

BalCannes chooses the **Best Agency** and the **Best Advertiser** in the region! These top awards are given to agencies/advertisers with the highest sum of total awarded points across the competition that they have gathered throughout the process of judging from their peers – agencies and advertisers alike. Points gained by winning the Editor's Pick Award also count towards the total score. All applicants are contenders for this prestigious, praiseworthy title.

★ NEW: BALCANNES RANKINGS

Whether you love diving into statistics or simply enjoy seeing your company's name at the top, you'll love our **BalCannes Rankings**. After the competition wraps up, we'll analyze the results to reveal the leaders across multiple criteria – from the best in each country and category to the top agency, top advertiser, and the favorites of the Agencies, Advertisers, and Media Juries. And of course, we'll share all the highlights on social media for everyone to celebrate.

SELECTION OF WINNERS

JUDGING

BalCannes is the only awards program in this part of the world where everyone who enters can find out what **agencies and advertisers** think about their case, but also **the media** with their special award, painting the whole picture about its level of success from three different perspectives! The expert jury selects the winners in two rounds:

1 First round: Pre-selection

In the first, pre-selection round, the two juries of advertisers and agencies decide which cases deserve to be shortlisted by voting YES/NO. All the cases that win more than 50% of the "YES" votes enter the second round and become shortlisted. All proposals for disqualification must be submitted by jury members in the first, pre-selection round. A reasoned disqualification proposal may be submitted based on non-compliance with the competition rules. After submitting a proposal for disqualification, the jury member continues to evaluate the project as usual. Upon receiving a disqualification proposal, the Organizer will contact the applicant for their response, after which the Organizing Committee will decide whether the project will be disqualified, and the Organizer will inform the applicant of the outcome.

2 Second round: Selection In the second, selection round, the two juries discuss the cases separately, and each jury member scores the cases from 1 to 10. The final ranking is determined by an average of awarded scores from members of the Agencies Jury and the Advertisers Jury, which determines which cases win gold, silver, or bronze awards. The minimal threshold for winning a gold award is 6.5 points, and the minimal threshold for winning the silver and bronze awards is 5.5 points.

GRAND PRIX SELECTION

The BalCannes Grand Prix is awarded to the project that received the highest total score across tracks I. Best on Market, II. Best in Channel, and III. Best Branding & Rebranding – as evaluated by the members of both the Agencies Jury and the Advertisers Jury – and has also won a gold award in its respective category. As an additional mechanism for selecting the Grand Prix, each jury member must also mark their top three preferences for awarding the Grand Prix. In the event of a tie or a point difference of less than 0.5 points, the Organizing Committee will also consider the Grand Prix votes.

★ NEW: IMPACT PRIX SELECTION

BalCannes Impact Prix is awarded to the project with the most points in total from the awards track IV. Best of Positive Change given by members of the Agencies Jury and the Advertisers Jury, which has also won a gold award in its respective category. As an additional mechanism for selecting the Impact Prix, each jury member must also mark their top three preferences for awarding the Impact Prix. In the event of a tie or a point difference of less than 0.5 points, the Organizing Committee will also consider the Impact Prix votes.

★ NEW: BALCANNES RANKINGS & BEST AGENCY/ADVERTISER SELECTION

Based on the total points from all competitive category tracks, the Organizer compiles the BalCannes rankings and awards special trophies for **Best Agency** and **Best Advertiser** at the BalCannes competition. If more than one agency has submitted the entry (which we recommend avoiding), it is necessary to specify the primary agency in the entry form, to which all points will be awarded (if the case wins an award or is shortlisted). **If a primary agency cannot be identified, collaborator agencies can choose to share the points won (e.g. each agency gets 10 points).**

Points are counted **only for the highest position an entry achieves and are not cumulative**. This means that winning a prize in a category excludes points for being a finalist in that category, and winning the **Editor's Pick or Impact Prix** excludes points for lower-ranking awards in the same category (for example, a gold award). Winning the Grand Prix also excludes any points for lower-ranking awards (Impact Prix, Editor's Pick, and a gold award won in that category). A project that wins Editor's Pick and Grand Prix for the same project in the same category, only one set of points is counted towards the total sum of agency's or advertiser's points.

Important note: For an entry submitted in both I. Best on Market and II. Best of Positive Change, points are awarded only for the track where the entry won the higher-ranking award (e.g. if the entry won gold in Best on Market and silver in Best of Positive Change, the agency or advertiser will receive only 20 points for the gold award). If both awards are of the same rank, only one set of points is allocated.

Points for awards are allocated as follows:

	AWARD	POINTS
	GRAND PRIX	30 points
Special Awards	IMPACT PRIX	25 points
	EDITOR'S PICK	25 points
I. Best on Market /	GOLD	20 points
III. Best Branding & Rebranding /	SILVER	10 points
III. Best of Positive	BRONZE	5 points
Change*	FINALIST	1 point
	GOLD	15 points
II. Best in Channel	SILVER	7.5 points
	BRONZE	3.75 points
	FINALISTS	0.75 points

★ NEW: COUNTRY'S BEST AGENCY AND BEST ADVERTISER

Points earned for a single entry are counted separately for the advertiser and the agency, based on the country they indicate in the entry form. Example: If a campaign wins 20 points for a gold award,

those 20 points go to the advertiser in their country and to the agency in its country, as specified in the entry form.

Important note: If a company operates in multiple countries, the points will be allocated to the country specified in the entry form. It is the responsibility of the entrant to indicate the correct country for both the advertiser and the agency when submitting the campaign.

AWARDS SHOW

The best projects will be announced on **7 May 2026** at the awards ceremony, which will take place on the main stage of the <u>DK2026</u> festival in Rovinj. Once the festival has launched, you can purchase tickets <u>here</u>.



INDEPENDENT JUDGING, FAIRNESS, AND NEUTRALITY

In the second round of the competition, members of the Agencies Jury and the Advertisers Jury discuss and score the cases independently. A separate voting is organised for the Media Jury's Editor's Pick Award. The rankings of top cases according to each respective jury will be published in the BalCannes Ranking. In order to retain the neutrality of the judging process, only one representative of a certain advertiser, agency, or agency network can be a jury member. In order to ensure a fair selection process, jury members also cannot vote for the cases in which they have an affiliation or any other interests. Additionally, to avoid positive/negative selection, jury members will also be excluded from judging the cases that were submitted by their sister agencies or companies in other countries.

SELECTION CRITERIA

While selecting the best BalCannes ideas and projects, all jury members are guided by the following criteria, which are divided into three groups: **idea's creative relevance**, **idea's market relevance**, **and idea's quality of execution**.

Creative Relevance In all categories, BalCannes awards the most original concepts that are authentic, attractive, and convincing. Original cases are those cases that are authentic and do not recycle existing ideas or creative concepts. Any cases that do not meet the minimum criterion of originality may be disqualified. Convincing cases are those cases that are a refreshment on the advertising scene, which are innovative, extraordinary, exciting, and different from the ordinary. Convincing cases are those that are convincing to the target audience and projects that are in that way relevant and have the necessary level of persuasiveness. 2 **Market Relevance** An idea cannot serve its own purpose; it must be grounded in real market needs. When selecting the best cases, the jury takes into consideration the challenge of communication in a specific market category and prefers cases that achieve an impact in a competitive environment rather than cases with low relevance in the market. BalCannes, as a regional creativity competition, scores cases while taking into consideration specificities of local markets - market position and characteristics of a brand, business category characteristics, characteristics of target audiences, competitive surroundings, etc. **Quality of Execution** Quality of execution is assessed, but is always viewed in relation 3 to the idea. The quality of execution in the BalCannes competition is insufficient in itself if it is not related to the idea, or if the idea is

incomplete, trivial, or even non-existent.

BALCANNES POOL OF EXPERTS

BalCannes takes great pride in its strong pool of regional experts involved in the preparatory and organisational stages of the competition, as well as in the judging process. Behind the scenes, BalCannes is supported by no fewer than three juries, each bringing different yet complementary perspectives, an Expert Council, and the Organizing Committee.

BALCANNES JURY: THE PARTNERSHIP OF AGENCIES AND ADVERTISERS

The BalCannes jury is unique; it brings together representatives of agencies and advertisers from **Bosnia and Herzegovina, Croatia, North Macedonia, Serbia, and Slovenia,** and showcases the value of the agency-client partnership, as is the case in the market. This jury consists of the best industry experts in the region, chosen by the BalCannes Organizing Committee, and is based on their quality of expertise, responsibility as a juror, necessary experience in the industry, and known market results.

BALCANNES JURY: THE MEDIA PERSPECTIVE

Members of this jury are selected by the Organizing Committee based on their extensive experience and relevant presence in the regional advertising scene. Among themselves, they choose a jury president who will lead the discussion. To select a project worthy of the Editor's Pick Award, they will evaluate shortlisted projects using their unique perspectives and individual criteria. First, each jury member from the professional media will independently score the shortlisted projects on a scale of 1 to 10 to highlight the top five projects, according to the media jury's decision. Then, all jury members will discuss these projects together and, by majority vote, select the project that wins the Editor's Pick award.

THE BALCANNES EXPERT COUNCIL

The Expert Council is an advisory body that operates during the planning and organisation phases of the BalCannes competition. It was established with the primary purpose of advising the Organising Committee to ensure BalCannes remains continuously aligned with the needs of the industry and the market in the participating countries (Bosnia and Herzegovina, Croatia, North Macedonia, Serbia, and Slovenia). In line with their excellent results in 2025, the following members make up the Council: Brankica Janković (Aquarius Group, BiH), Amna Džambić Branković (Via Media, BiH), Ejub Kučuk (MITA Group, BiH), Davor Bruketa (Bruketa&Žinić&Grey, CRO), Darko Bosnar (Imago Ogilvy, CRO), Luka Duboković (BBDO Zagreb, CRO), Nataša Bojanić (Leo Burnett Belgrade, SRB), Žarko Veljković (Jazavac i Utorak, SRB), Maja Radak (Fullhouse Ogilvy, SRB), Marko Vičič (Futura DDB, SLO), Vanja Kmet Žižmond (Povem, SLO), Žiga Anžlovar (McCann Ljubljana, SLO), Sofija Semenpeeva (Effectiva agency, MKD), Bojan Kočovski (McCann Skopje, MKD), Jelena Ivanovic (New Moment Skopje, MKD) and Dejan Spirkoski (Saatchi&Saatchi Skopje, MKD).

THE BALCANNES ORGANISING COMMITTEE

The BalCannes Organizing Committee serves as the coordinating body throughout all stages of planning, organising, and implementing the BalCannes competition, with the primary mission of enhancing the quality and growth of the regional creative competition BalCannes.

ELIGIBILITY CONDITIONS

The eligibility period spans from 23 January 2024 to 23 January 2026.

Call for entries is open until 23 January 2026.

Who can enter:

- Agencies, whether specialized (creative, social, PR, design, digital, media, or event) or full-service, from Bosnia and Herzegovina, Croatia, North Macedonia, Serbia, and Slovenia that own the copyrights for the submitted work.
- An agency, in the context of this awards program, is defined as a company whose primary business goals are focused on creating, maintaining, and enhancing the value of its clients' brands through market communications.

What can be entered:

- Creative work ordered, approved, produced, and paid for by the client/advertiser.
- Work published or implemented during the eligibility period, representing real market activity.
- Full campaigns or individual components (e.g., TVCs, print ads, social media videos, events, PR materials).
- Cases submitted with client approval, complying with all competition rules.

What cannot be entered:

- Adapted international cases unless substantially upgraded for the local market.
- Work infringing copyrights or local laws.
- Cases previously submitted unless significantly altered or improved.

Other rules:

- Entrants guarantee client approval, copyright ownership, and compliance with the Entry Guide.
- Entries are **final**; submitted data cannot be changed.
- By entering, participants allow the organizer to publish submitted cases for competition purposes.
- Violating the rules may result, depending on severity, in disqualification, suspension (1–3 years), and a public notice, as determined by the Organizing Committee.

SUBMISSION AND DEADLINES

You can submit your entries for the regional creative competition **BalCannes 2026** until **23 January 2026**.

The competition is open to marketing efforts from **Bosnia and Herzegovina**, **Croatia**, **North Macedonia**, **Serbia**, **and Slovenia** published within the specified two-year period from 23 January 2024 to 23 January 2026. Marketing efforts that started before or ended after the eligibility period are also eligible to compete, provided that at least a part of the marketing effort was executed within these dates.

Eligible entries include **integrated campaigns** and **individual, unique components within a campaign that represent a single idea** (e.g., a TVC or TVC series, print ad or print ad series, event, PR, leaflet, social media video, etc.).

Entries, including creative materials, must be submitted in the native language or in English. If the applicant believes that the creative material may not be fully understood by the jury, it is recommended to add English subtitles.

By submitting your project, you grant BalCannes permission to publish and showcase your creative materials, key visuals, and project summaries in case your project is shortlisted.

HOW TO SUBMIT YOUR ENTRY

You can submit your entries to the website <u>www.danikomunikacija.com/awards/balcannes</u> in three simple steps:

1 Provide general data about your entry

Enter general data about the project that the organizer needs in case you win an award and to carry out the competition: title of the case, name and country of the agency and the client, category in which you are competing, and data about the company that is entering the project.

2 Upload creative materials*

You may present your work to the jury in one of two ways: as a **video summary** or a **.PDF document**, which can contain external links to video content only if said video content is crucial to the presentation of your case.

CASE VIDEO

PDF DOCUMENT

You can present your work as a video summary with the following technical specs:

Duration: max three (3) minutes

• Format: .mp4

• Min. resolution: 1280 x

• Max file size: 500 MB

The .PDF document can **contain external links to video content** only if said video content is crucial to the presentation of your case.

*If you submitted a PDF and became a finalist, you will have the opportunity to submit a case video later, which will be showcased if your entry wins an

award.

Provide the main visual and a 150-word written summary

You should submit the main visual of the campaign that could be used for promotional purposes in the .jpg/.jpeg format (recommended A4), with a minimum resolution of 300 dpi. You also need to submit a summary of the main challenge of the brief (max. 150 words), your solution, and achieved results. This summary will be published in case your case is shortlisted,

* Important note: All types of advertisements (TV ads, radio ads, etc.) must be submitted in their original form without any additional changes, and any means of interactive communication must be submitted with an active link.

SUPPLEMENTARY MATERIALS: Use this field in the entry form only if you believe that your work cannot be adequately presented to the jury through the video summary or .PDF document and requires additional context. This content will be available to jury members when reviewing your work, but it is not mandatory for the jury to review it.

ENTRY FEES

In order for your entry to be valid, you need to fill out the form on the website www.danikomunikacija.com/awards/balcannes and complete the payment within the prescribed deadline – 9 February 2026. If payment is not completed, the submitted project will not be eligible to compete in the BalCannes competition. Please note, the final invoice will be issued upon the completion of the competition, i.e., in May 2026.

The entry fees for the BalCannes Awards per case are the following:

	BEST ON MARKET, BEST BRANDING & REBRANDING, BEST OF POSITIVE CHANGE	BEST IN CHANNEL
REGULAR DEADLINE by 18/12/2025	225 EUR + VAT	170 EUR + VAT
LATE DEADLINE by 23/01/2026	325 EUR + VAT	245 EUR + VAT



Special offers

FREE FOR FIRST TIME ENTRIES

If you haven't submitted a project to BalCannes in the past three years, we have a welcome gift for you – your first entry is free, regardless of the track or category you're entering.

3+1 (6+2, 9+3...) OFFER

If you have submitted a project to the BalCannes competition in the past two years, we are rewarding your dedication with a 3 + 1 offer – if you submit three entries within the specified deadlines, you can submit an additional entry free of charge! Or you can also make use of the 6+2 offer...or 9+3...and so on.

The registration fee for **DK2026** is not included in the entry fee for BalCannes.

PROTECTION OF PERSONAL DATA

Protection of personal data is of utmost importance to us. All contact information as well as any additional data that you enter while applying to the BalCannes competition are confidential, and you can find more information on how we handle your data in our **Privacy Policy** on the <u>DK website</u>.

CONTACT

If you need any additional information, or have questions regarding the eligibility conditions, upload of creative materials etc., feel free to contact us at awards@danikomunikacija.com.

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Monika Bogdanić, Awards Coordinator

monika.bogdanic@hura.hr, +385991633993

^{*}Please note: it's not possible to apply both offers at the same time.